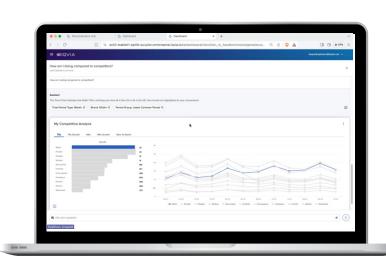


# **IQVIA Orchestrated Analytics**

Optimize brand performance and launch excellence with our advanced, AI-driven life sciences intelligence platform

Success in a dynamic market landscape requires timely, actionable insights and analytics to drive better and faster decision-making. **Orchestrated Analytics** is a unified data foundation and analytics platform designed to address the challenges of launching new brands, maintaining competitiveness for established brands, and fostering personalized engagement tailored to complex healthcare provider (HCP) behaviors.



## Orchestrated Analytics applications



#### **Next Best Action**

Deliver the right HCP message at the best time, using behavior changing intelligence within daily workflows



#### **Integrated Data Platform**

Integrate, unify and standardize data to enable fit for purpose insights and analytics across the enterprise



#### **KPI Library**

Get pre-configured, extendible, and connected persona-based business intelligence insights



#### **Omnichannel Navigator**

Maximize ROI with unprecedented visibility into campaign performance, partner and channel insights, and promotional impact



#### **Incentive 360**

Align field activities with organizational goals and promote effective omnichannel strategies



#### **Gross to Net**

Meet the challenge of shrinking profit margins by leveraging the most accurate and optimized gross-to-net methodologies

## Why Orchestrated Analytics

# Unlock precision insights across commercial areas, providing actionable next steps to enhance ROI.

Orchestrated Analytics stands out as the only Life Sciences commercial data and analytics platform constructed as enterprise-grade applications within a unified technical environment. This comprehensive commercial analytics platform is designed to support various commercial life sciences use cases, from emerging biopharmas to top global pharma enterprises. Through a suite of modular applications and analytics tools, Orchestrated Analytics drives data-driven decision-making and enables faster responses to changing market dynamics.

## Proven business benefits

## **64 life sciences companies**

are actively harnessing the power of Orchestrated Analytics

## Driving notable improvements in field force productivity

93%

increase in top tier customers achieving call plan targets

**4x** 

increase in rep-triggered email send rates

14x

increase in marketing consent opt-ins



#### **Customer engagement**

Enhance your brand's connection with HCPs through personalized, precision insights that leverage greater profiling across personal and digital channels.



### Field performance

Optimize field operations with adaptable, scalable, and agile tools designed to align field activities with organizational goals.



#### **Data and analytics**

Experience the power of a unified end-to-end data platform that bridges complex datasets to surface unique, trustable, AI-driven insights.



#### **Patient engagement**

Foster personalized patient engagement with a human-centric approach that ensures precise, rapid insights.

## Features and benefits

#### **Precision insight generation**

Seamlessly embed integrated intelligence within daily workflows with proven AI/ML algorithms for persona-specific commercial intelligence

#### Comprehensive data management platform

Benefit from the speed, quality, transparency and consistency of data with an integrated enterprise-grade data management stack

#### Adaptable, scalable and agile

Intuitive self-service with flexible user-friendly tools for seamless integration and scalability with clients' technology ecosystems

#### **Generative AI**

Designed with a human-centric approach that is based on IQVIA Healthcare-grade  $AI^{m}$  to enable customers to receive precise, rapid answers via a conversational interface

#### Purpose-built for life sciences

Utilizes expertise across borders for wide-ranging global and local commercial analysis to provide customer-specific insights tailored to organizational needs

#### Simplifies change management

Offering a consumer-grade UX that provides a measurement framework with proper KPI definitions and tracking to enhance adoption, proficiency, and training

## Introducing IQVIA Orchestrated Analytics with AI Assistant

#### The future of AI-powered efficiency

Embark on a journey to streamlined decision-making with Orchestrated Analytics and <u>IQVIA AI Assistant</u>. This revolutionary conversational AI companion is not just a tool but a partner in enhancing operational efficiency, delivering personalized actionable insights, and meeting the unique demands of the life sciences

sector. When combined, Orchestrated Analytics with AI Assistant transforms complex business queries into clear, concise answers for various commercial life science roles, ensuring that every interaction leads to personalized actionable insights.

IQVIA AI Assistant content summaries drive 2X-3X engagement with scientific and medical literature

## How IQVIA AI Assistant works

IQVIA AI Assistant uses generative AI to allow customers to ask questions in natural language to get answers from IQVIA's rich data, analytics, and software products. AI Assistant is based on IQVIA Healthcare-grade  $AI^{\text{TM}}$ , which ensures it delivers the precision, speed, and trust our customers require while maintaining compliance and privacy at its core.

IQVIA AI Assistant enhances the Orchestrated Analytics platform by delivering easily digestible, industry-vetted, accurate and personalized insights, through natural language. Designed to be "one source of truth," it brings together reporting, insights, and recommendations in one place to accelerate decision-making and optimize agile and innovative market-relevant actions.

# Orchestrated Analytics with AI Assistant enables a wide range of users

- Platform-agnostic, supporting IQVIA, client and third-party systems
- Pre-configured and expandable KPI library and AI-enabled algorithms
- Connected insights for diverse user groups:
  Executive, Launch, Brand, Field Force
- Self-service capabilities for data scientists, stewards, and power users
- · High accuracy and consistency to drive trust

## Transform your data into action

Venture into the future of decision-making with generative AI, where comprehensive reporting, insightful analytics, and strategic recommendations unite to create a single, reliable source of truth — expediting the insight-to-action process.



## About IQVIA Healthcare-grade AI™

IQVIA Healthcare-grade AI™ is AI engineered to meet the level of precision, speed, and trust required in life sciences and healthcare. Healthcare-grade AI is made possible with IQVIA Connected Intelligence™, which connects unparalleled quality healthcare data, analytics, technology, and deep expertise to train, optimize, and harness the full potential of AI.

Drive new levels of performance, enhance efficiencies, and improve patient outcomes all over the world. <u>Learn more at IQVIA.com/AI</u>.

